

## **QUALIFICATIONS OF BRAD E. MERCER, AACI, P. APP.**

- Professional Designations:** Accredited Appraiser Canadian Institute (AACI)  
Awarded January 13, 2003, Member no. 301557
- Position:** Senior Commercial Appraiser (Partner) - ARA Ingram Varner
- Experience - Real Estate:** Appraisal Construction Limited, Corner Brook, Newfoundland  
Real Estate Appraiser with real estate appraisal and construction firm.  
Responsibilities included residential appraisal reports, commercial appraisal reports, residential assessment appeal and real estate consulting.  
1990-1999
- Commercial Assessor, Assessment Services, Province of Nova Scotia  
Assessor responsible for real estate valuation of a wide range of commercial properties for assessment and taxation purposes. Property types ranged from commercial, industrial, multi unit residential, institutional, government and special purpose.  
1999-2006
- Senior Commercial Appraiser, Atlantic Realty Advisors  
Commercial appraiser responsible for commercial, industrial, resource, multi unit residential real estate valuation for financing, acquisition and disposal. Also, providing services in assessment appeal, real estate consulting and building reproduction cost estimating. 2006-present
- Experience:** Property Types - All classes of income and investment property including office, retail, industrial, multi residential and hospitality industry as well as special purpose, industrial, manufacturing, institutional properties and land.
- Valuation Purposes - Portfolio and Asset Valuation  
Assessment Review and Appeal  
Expropriation  
Purchase/Sale, Financing, Foreclosure  
Market Studies and Feasibility Analysis  
Replacement Cost for Insurance Coverage
- Client Categories - Chartered Banks, Life and Trust Companies  
Local and regional developers.  
Property Mangers and Private Individuals  
Federal, Provincial and Municipal Governments
- Expert Testimony:** Nova Scotia Regional Assessment Appeal Court  
Nova Scotia Utility and Review Board
- Related Education:** Diploma of Appraisal - Assessment Technology  
Cabot Institute - St. John's, NL  
1989-1991
- Professional Background:** Former Chair - NSREAA Education Committee
- Memberships:** Appraisal Institute of Canada (AIC)  
Nova Scotia Real Estate Appraisers Association (NSREAA)  
Licensed Nova Scotia Appraiser, NSREAA # 301557